

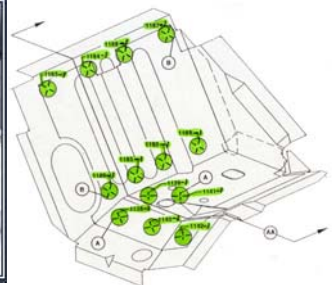


COST PER WELD PROGRAM

Huys' Cost Per Weld Program is a unique service designed to save customers money through the analysis and improvement of welding and purchasing practices. Since resistance welding is fast, inexpensive, and relatively simple, it has been adopted by many industries. Its widespread success has led to complacency about its costs and processes. Huys' technicians and weld engineers assist in identifying both cost reduction and process improvement opportunities.

What is it and how does it work?

- Designed to study costs associated with each weld and to suggest how they can be reduced.
- Customer decides overall objectives and size of review, cost reduction goals and extent of welding process changes sought.
- Huys staff work with your staff to achieve savings through welding process changes, equipment and/or consumable modifications and changes.
- Every program is confidential and tailored for that company.



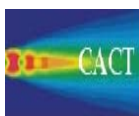
Details: The program focuses on optimizing factors affecting overall production rates and costs. Emphasis is placed on such items as the number of welds made per cap, the best suited design of electrode to achieve the maximum life, how to increase production rates, best suited parameters for increased electrode life, the rate of welding, fixtures, adaptors, types of welding guns needed, and cooling, etc. The overall objective is to identify problems, and then to process and solve these problems. The program is also designed to train and mentor the production and maintenance departments for better control of the processes employed. At the same time, costs associated with these processes are examined and Huys technicians suggest, where applicable, cost saving ideas in terms of equipment and consumables use. **Throughout the process, the customer is in control over the extent of help and type of help wanted from the Huys Professionals.** Huys' involvement generally varies with the size and complexity of the resistance welding operations. Huys' engineers and technicians work with both small and large companies throughout North America and Europe saving our customers money.

Huys Industries gratefully acknowledges the financial assistance and technical insights of:



National Research Council Canada

Conseil national de recherches Canada



Centre for Advanced Coating Technologies
Centre pour l'Application de Couches



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